# Large Value Managed Account

#### **BENCHMARK:**

Russell 1000® Value Index

### TOP TEN HOLDINGS (%)

AerCap Holdings NV	. 3.93
Bank of America Corp	3.39
Alphabet Inc. Class C	3.34
Intercontinental Exchange, Inc	3.22
CBRE Group, Inc. Class A	. 3.11
JPMorgan Chase & Co	2.99
Cigna Group	2.99
NextEra Energy, Inc.	2.86
Walmart Inc.	_ 2.80
ConocoPhillips	2.75

Largest company weights are based on market value of the representative account and not necessarily held in all client portfolios. The information shown is not intended to be, nor should it be construed to be, a recommendation to buy or sell an individual security. A list of all holdings from the prior one-year period is available upon request.

#### PORTFOLIO MANAGEMENT

**Industry Start Date** 1994

James M. Tringas, CFA Senior Portfolio Manager Bryant VanCronkhite, CFA,

2004

Senior Portfolio Manager

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Market Risk: Stock values fluctuate in response to the activities of individual companies and general market and economic conditions. Management Risk: Investment decisions, techniques, and analyses implemented by the manager may not lead to expected returns of the team. Style Risk: Style factor exposure including but not limited to, beta, growth, value, liquidity, etc. can perform differently and shift in and out of favor through a market cycle.

## Investment philosophy

- The strategy's portfolio managers, along with the entire Special Global Equity team, execute their strategy using a process based on a CPA's knowledge and approach to analyzing financial statements.
- The strategy employs a rigorous qualitative research process to identify companies with sustainable competitive advantages.
- The strategy seeks to own companies that possess the following three criteria:
  - A durable asset base that provides a long-term competitive advantage.
  - Strong and sustainable Free Cash Flow (FCF) that provides stability and consistency.
  - A flexible balance sheet that is available for accretive deployment.

We invest when a target company meets our criteria, and has a market price that allows for meaningful appreciation to our intrinsic value price target and limited loss of capital to our worst-case price target.

## Investment process

- Fundamental and financial statement analysis: Combine rigorous fundamental research with CPA-trained financial statement analysis
- Calculate valuation targets: Determine value using financial buyer model
- Calibrate reward/risk: Identify investment opportunities using reward/risk model
- General guidelines
  - Benchmark: Russell 1000 Value Index
  - Number of securities: Approximately 40
  - Position limits: 6% at market
  - Sector guidelines: Maximum 35% of portfolio
  - Market cap minimum: \$2 billion
  - Cash: Typically less than 5%

# **Supplemental Information**

Annualized returns (%)							
	3 months <sup>1</sup>	YTD <sup>1</sup>			5 years		Since inception
Composite — Pure Gross <sup>2</sup> (incept 1-1-10)	10.59	14.60	14.60	10.35	13.34	9.61	11.42
Composite — Net <sup>3</sup>	9.75	11.20	11.20	7.10	10.00	6.38	8.15
Russell 1000® Value Index	9.50	11.46	11.46	8.86	10.91	8.40	10.50

The Russell 1000° Value Index measures the performance of those Russell 1000 companies with lower price/book ratios and lower forecasted growth values. You cannot invest directly in an index.

Return and Risk Characteristics				
	Portfolio (3 Year)			
Alpha	1.63%			
Beta	0.97			
R <sup>2</sup>	95%			
Tracking Error	3.61%			
Sharpe Ratio	0.49			
Standard Dev.	16.38%			

Portfolio Characteristic	S	
Statistic	Portfolio	Benchmark
Dividend Yield	1.75%	2.27%
Price/Book	2.30x	2.45x
P/E (trailing 1-year)	17.54x	18.79x
ROE	19.52%	15.95%
EPS 3-5 Year est	7.97%	8.09%
Historical 5 Yr EPS Growth	11.63%	12.63%
Wtd. Avg. market cap (\$B)	268.66	139.14

could be charged to an account. 4. Sector weightings may not add up to 100% due to rounding.

Sector Weightings <sup>4</sup>	(% equities)	
Sector	Portfolio	Benchmark
Communication services	4.81	4.68
Consumer discretionary	3.82	5.16
Consumer staples	8.89	7.85
Energy	7.11	7.76
Financials	22.11	21.81
Health care	13.50	14.60
Industrials	16.41	13.86
Information technology	7.65	9.55
Materials	4.04	4.86
Real estate	5.75	5.05
Utilities	2.86	4.83
Cash & equivalents	3.04	-

Performance is historical and does not guarantee future results. For more information, please refer to the attached GIPS composite report. Sector weightings, portfolio characteristics, holdings, and return and risk characteristics are based on a representative account within the Allspring Global Investments composite. Allspring Global Investments provides the sub-advisory services for the Allspring Funds Management retail managed account product. 1. Returns of less than one year are not annualized. 2. The gross performance data is a pure gross-of-fees return and does not reflect the deduction of any management fees or transaction costs. 3. The net return is calculated based on the gross returns reduced by a typical 3% maximum annual wrap fee that

# Large Value Composite Disclosure



# GIPS® Composite Report

Period	"Pure" Gross Annual Return (%)*	Net Annual Return (%)	Primary Index Return (%)	Secondary Index Return (%)	Composite 3 Yr Std Dev3 (%)	Primary Index 3 Yr Std De (%)	Secondary Index v3 Yr Std Dev (%)	Internal Dispersion (%)	Number of Accounts	Composite Assets (\$-mm)	Total Firm Assets (\$-mm)
2022	-5.35	-8.16	-7.54	-18.11	20.93	21.25	20.87	0.24	42	70.97	N.A.
2021	23.88	20.28	25.16	28.71	18.09	19.06	17.17	0.15	61	174.31	483,746.63
2020	6.63	3.48	2.80	18.40	19.19	19.62	18.53	0.26	88	291.27	508,913.96
2019	30.50	26.72	26.54	31.49	12.08	11.85	11.93	0.26	102	288.01	419,579.02
2018	-4.62	-7.45	-8.27	-4.38	11.10	10.82	10.80	0.28	397	384.34	371,581.91
2017	16.83	13.42	13.66	21.83	10.24	10.20	9.92	0.14	455	392.74	N.A.
2016	8.25	5.07	17.34	11.96	10.86	10.77	10.59	0.17	611	466.45	N.A.
2015	-0.36	-3.31	-3.83	1.38	10.73	10.68	10.47	0.00	691	443.38	N.A.
2014	11.33	8.06	13.45	13.69	9.32	9.20	8.97	0.00	742	554.25	N.A.
2013	30.38	26.61	32.53	32.39	12.80	12.70	11.94	0.00	762	610.91	N.A.

Primary: Russell 1000® Value Index Secondary: S&P 500 Index

- \* "Pure" gross annual returns do not reflect the deduction of any expenses, including trading costs. "Pure" gross returns are supplemental to the net returns. Source: Allspring Global Investments
- 1. Allspring Global Investments (Allspring) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Allspring has been independently verified for the periods January 1, 1997 through December 31, 2022. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.
- 2. For the purpose of complying with GIPS, the GIPS firm is defined as Allspring. Since the GIPS firm's creation in 1996, the firm has acquired a number of investment teams and/or assets through mergers or acquisitions which include assets and/or investment teams from Wells Capital Management, EverKey Global Partners, Wells Fargo Asset Management (International) Limited, Analytic Investors, LLC, Golden Capital Management, LLC, Wells Fargo Asset Management Luxembourg S.A. and Wells Fargo Funds Management, LLC (WFFM).
- 3. The Large Value Managed Account Composite (Composite) contains all discretionary client portfolios managed with a view toward conservative capital appreciation through large cap holdings. Investment results are measured versus the Russell 1000° Value Index and the S&P 500 Index. The Composite was acquired from Allspring Global Investments, LLC by the Wells Fargo Managed Account Services (WF MAS) GIPS Firm on January 31, 2016; Allspring became sub-adviser on that date. From a GIPS firm perspective, WF MAS joined Allspring on July 1, 2018 and as such the "Total Firm Assets" are only applicable since that date. The performance shown through June 30, 2018 represents results achieved by the team while associated with a prior firm. The Composite creation date is January 1, 2006. The composite inception date is January 1, 2010. Prior to November 1, 2022 the inception date was January 1, 1992. The change was made to comply with the SEC Adviser Marketing Rule. Since inception, wrap accounts represent 100% of the Composite assets.
- 4. Composite returns are expressed in US dollars and reflect the reinvestment of dividends and other earnings. A wrap-fee account is an account under which a client is charged a specified fee or fees not based directly on transactions in the client's account for investment advisory services and execution of client transactions. A typical wrap-fee account client pays an all-inclusive "wrap fee" for the advisory, brokerage, custody and other services associated with the account. Net returns are net of the maximum wrap account fee, which includes commissions and transaction costs and are calculated by deducting 1/12th of the annual wrap fee from the Composite's monthly pure gross return. Actual fees may vary depending on the applicable fee schedule. Currently, the maximum fee used for the portfolios in the strategy is 3.00%. Some accounts in the Composite may pay commissions in addition to the wrap fee. Additional information regarding Allspring's policies for valuing investments, calculating performance, and preparing GIPS Composite Reports is available upon request. A list of composite descriptions, a list of limited distribution pooled fund descriptions, and a list of broad distribution pooled funds are available upon request.
- 5. Internal dispersion is the equal weighted standard deviation of the annual pure gross returns of all accounts included in the Composite for the entire year. For years where there are 5 or fewer accounts in the Composite for the entire year, dispersion is not presented as it is not a meaningful statistical calculation. The 3-year annualized standard deviation measures the variability of the pure gross Composite returns and the index returns over the preceding 36-month time period.
- 6. Actual performance results may differ from Composite returns, depending on the size of the account, investment guidelines and/or restrictions, inception date and other factors. Performance for some accounts in this Composite may be calculated by third parties that use different security pricing and performance methodologies. **Past performance is not indicative of future results.** As with any investment vehicle, there is always the potential for gains as well as the possibility of losses. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

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Allspring Global Investments Holdings, LLC, a holding company indirectly owned by certain private funds of GTCR LLC and

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