Unlock smart outcomes





Remi is Allspring's intelligent solution for personalizing separately managed accounts (SMAs), powered by technology, research, and human insights.

Remi combines our proven investment acumen with proprietary technology to deliver truly tailor-made, tax-optimized portfolios to your clients.

With French origin, *remi* means "one who steers the boat" or "takes the helm."



The remi difference



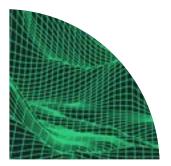
smart possibilities

Remi works hand in hand with you to tailor each portfolio's goals and tax preferences to be as unique as your clients.



smart technology

Remi's simplified transition process, and tax management capabilities unite with our fundamental research team to deliver smart, tailor-made client portfolios.



smart portfolios

Remi builds portfolios around investor values for more meaningful outcomes, intelligently adapting to reflect the person behind each portfolio.

Join the evolution

\$60.5B

total managed account assets¹

11th

largest SMA provider²

 30^{+}

years SMA investment experience

^{1.} As of September 30, 2023 inclusive of AUA.

^{2.} Cerulli as of 3Q 2023, among all firms providing managed account offerings.

Portfolios, tailor-made

Customized solutions don't have to be timeconsuming, operationally complex to manage, or impossible to scale. Remi empowers you with robust yet scalable personalization capabilities.



Fixed income investing

Municipal capabilities

- Municipal Ladder 1 to 7 years
- Municipal Ladder 1 to 10 years
- Municipal Ladder 1 to 20 years

CUSTOMIZATION OPTIONS

Maturity¹ National & state-specific³

Credit² State exclusions⁴

Yield State preference⁵

Tax-loss harvesting

For illustrative purposes only.

- 1. Customizable within each shell.
- 2. Customization is limited to strategies with the ability to exclude ratings and/or add minimum or maximum weights. Customization is limited to credit ratings A or above.
- 3. State-specific option is offered in CA, NJ, and NY. State-specific targets 100% of total portfolio ex-cash.
- 4. Limited to national strategies.
- 5. State preference targets 50% of total portfolio. State preference is offered in 19 states.

Corporate capabilities

Corporate Ladder 1 to 5 years

Corporate Ladder 1 to 10 years

CUSTOMIZATION OPTIONS

Maturity¹

ESG³

Credit²

Sector

Yield

Tax-loss harvesting

For illustrative purposes only.

- 1. Customizable within each shell.
- 2. Customization is limited to strategies with the ability to exclude ratings and/or add minimum or maximum weights. Customization is limited to credit ratings BBB or above.
- 3. The investment team categorizes companies into three buckets based on their ESG rating: leaders (AAA—AA: a company leading its industry in managing the most significant ESG risk and opportunities), average (A—BB: a company with a mixed or unexceptional track record of managing the most significant ESG risk and opportunities relative to industry peers), and laggards (B—CCC: a company lagging its industry biased on high exposure and managing the most significant ESG risk and opportunities). There are three ESG preferences currently offered (from strictest to least restrictive): 1. A or better (highest emphasis with exclusion of all "laggards") 2. BBB or better (moderate emphasis with exclusion of "laggards") 3. BB or better (exclusion of most egregious "laggards", i.e., those B and below).





Treasury capabilities

- Treasury Ladder 0 to 6 months
- Treasury Ladder 0 to 1 year
- Treasury Ladder 0 to 2 years
- Treasury Ladder 1 to 5 years
- Treasury Ladder 1 to 10 years

For illustrative purposes only.

1. Customizable within each shell.

CUSTOMIZATION OPTIONS

Maturity¹

Yield

Equity investing

Direct indexing capabilities

- SMArt Large Core 500
- SMArt Large Core 500 ESG-Screened
- SMArt Large Blend 1000
- SMArt Large Growth 1000
- SMArt Large Value 1000
- SMArt All Cap 3000

CUSTOMIZATION OPTIONS

Benchmark

Reduction of risks

Securities¹

Tax-loss harvesting

Values

For illustrative purposes only.

^{1.} Industry groups sit between sectors and industries in hierarchical equity classification approaches. There are 25 industry groups. Clients can exclude as many industry groups as desired subject to a maximum of 15% weight in the corresponding benchmark index

Tax management, optimized

Gain access to our proprietary optimization process that helps manage the full life cycle of the portfolio, including:

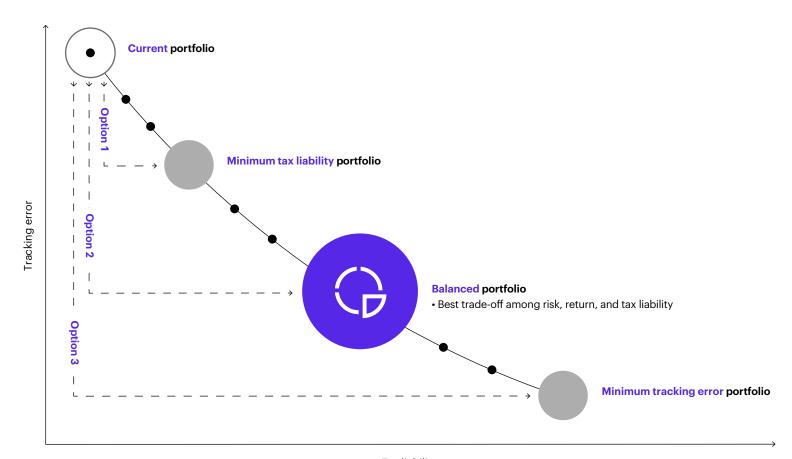
- Systematic tax-loss harvesting
- Tax liability management
- Deferring large gains until future periods
- Intelligent management of holding periods
- Tax-lot-level decision-making
- Systematic cash withdrawals
- Managing highly appreciated assets
- Avoiding violation of the wash-sale rule

Transitions, simplified

THERE ARE TWO CERTAINTIES IN MANAGING CLIENT ASSETS: RISK AND TAXES

Remi can help you manage both for your clients. For the utmost clarity, Remi's analysis

provides a holistic range of outcomes for your client's transition. In turn, you can ensure legacy portfolios are moved to customized solutions in a risk-aware, tax-efficient manner.

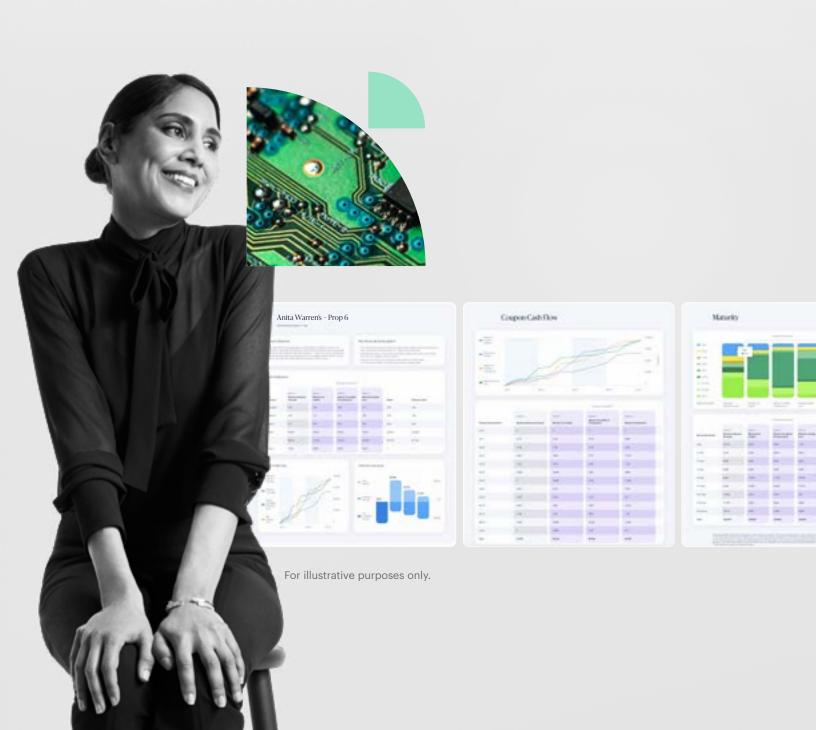


Tax liability

Client experience, elevated

Our elevated client experience starts with a tailor-made proposal based on an individual's financial goals, risk profile, tax considerations, and investment preferences. Each proposal highlights key portfolio characteristics to help facilitate easier conversations and, ultimately, decisions.

With Remi's intuitive digital interface, you can generate a comprehensive client transition plan. Plus, it's easy to fund portfolios with existing securities, cash, or a combination of each.



A brochure can only say so much.

See for yourself what differentiates Remi.

O1 Go to Remi Portal: Customized SMA Platform.

O2 Input your client's investment parameters.

O3 Receive your customized transition to review with your clients.









Tax-loss harvesting is the selling of investments at a loss so that losses can be used to offset gains on the sale of other investments—thereby reducing capital gains tax owed. Proceeds from the sale may be used to purchase similar securities to maintain the general composition of the investment portfolio.

The ratings indicated are from Standard & Poor's, Moody's Investors Service, and/or Fitch Ratings Ltd. Credit-quality ratings: Credit-quality ratings apply to underlying holdings of the fund and not the fund itself. Standard & Poor's rates the creditworthiness of bonds from AAA (highest) to D (lowest). Standard & Poor's rates the creditworthiness of short-term notes from SP-1 (highest) to SP-3 (lowest). Ratings from A to CCC may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the rating categories. Moody's rates the creditworthiness of bonds from Aaa (highest) to C (lowest). Ratings Aa to B may be modified by the addition of a number 1 (highest) to 3 (lowest) to show relative standing within the ratings categories. Moody's rates the creditworthiness of short-term U.S. tax-exempt municipal securities from MIG 1/VMIG1 (highest) to SG (lowest). Moody's rates the creditworthiness of bonds from AAA (highest) to D (lowest).

The investment strategies described herein are those of Allspring Global Investments. These materials are being provided for illustrative and informational purposes only. The information contained herein is obtained from multiple sources that are believed to be reliable. However, such information has not been verified, and may be different from the information included in documents and materials created by the sponsor firm in whose investment program a client participates. Some sponsor firms may require that these Allspring Global Investments materials are preceded or accompanied by investment profiles or other documents or materials prepared by such sponsor firms, which will be provided upon request. For additional information, documents and/or materials, please contact sponsor firm.

Advisory products are not designed for excessively traded or inactive accounts and are not appropriate for all clients. During periods of lower trading activity, client costs might be lower if our compensation was based on commissions. You must have a reasonable basis to believe that the specific program, investment manager or strategy you recommend is appropriate for the particular client based on that client's investment profile, which takes into account, among other things, the client's investment objectives, investment experience, time horizon, liquidity needs and risk tolerance. You and your client should carefully review the Advisory Disclosure Document associated with the program for a full description of our services, including fees and expenses and those fees or expenses that may be excluded. If the program involves mutual funds or exchange-traded funds, your clients should consider that product's investment objectives, risks, charges and expenses carefully before investing. Prior to recommending and opening advisory program accounts, Financial Advisors must be properly registered in their state of business.

Bond values fluctuate in response to the financial condition of individual issuers, general market and economic conditions, and changes in interest rates. Changes in market conditions and government policies may lead to periods of heightened volatility in the bond market and reduced liquidity for certain bonds held by the portfolio. In general, when interest rates rise, bond values fall and investors may lose principal value. Interest rate changes and their impact on the portfolio can be sudden and unpredictable. The use of derivatives may reduce returns and/or increase volatility. Certain investment strategies tend to increase the total risk of an investment (relative to the broader market). This portfolio is exposed to high-yield securities risk and municipal securities risk. Income from municipal securities is generally free from federal taxes and state taxes for residents of the issuing state. While the interest income is tax-free, capital gains, if any, will be subject to taxes. Income for some investors may be subject to the federal Alternative Minimum Tax (AMT).

Bond laddering does not assure a profit or protect against loss in a declining market.

Investment strategies that are not ESG-focused strategies may consider ESG related factors when evaluating a security for purchase but are not prohibited from purchasing or continuing to hold securities that do not meet specified ESG criteria. Allspring Managed Account Services (the firm) is a unit within Allspring Global Investments and is responsible for the management and administration of the Allspring Funds Management, LLC, retail separately managed account portfolios (wrap portfolios).

Subadvisory services are provided by Allspring Global Investments, LLC, a registered investment adviser and wholly owned subsidiary of Allspring Global Investments Holdings, LLC.

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