Allspring

Enhance Outcomes With AI and Machine Learning

- + We share how to improve the stability of income in an equity income portfolio by gauging sentiment around company dividend policy using natural language processing (NLP).
- + NLP tools can turn an insurmountable task for a portfolio manager or analyst into a manageable process with easily digestible and practical output to help assess the sustainability of company dividends.

A stool with three legs: data, AI and how to use them for better investment outcomes

We've all heard about big data and the challenges of analysing ever-increasing data sets. With a growing influx of financial data and massive amounts of unstructured data coming online in recent years, it is an incredibly difficult if not impossible task for any human to wade through it all in a timely way.

This is where the rise of artificial intelligence (AI) plays its part. Data and AI go hand in hand. Machine learning algorithms can help analyse vast amounts of information swiftly and accurately. By identifying intricate patterns and correlations



that human analysts might overlook, these technologies can enable better risk assessment, portfolio optimisation and predictive analytics.

Al was the hot topic of 2023, helping drive meteoric returns in the Magnificent 7. According to Bloomberg, there were 1.3 million news articles containing reference to Al! ChatGPT made its debut in late 2022 and quickly rose to fame. It has played a pivotal role in showcasing machine learning applications to the public due to its remarkable capabilities in processing and generating human-like text. As users interacted with ChatGPT and witnessed its ability to recognise context, answer questions and generate coherent responses, they were introduced to the vast potential of NLP and machine learning technologies.

Generative AI tools can be fun to play around with on your smart phone app, but there's so much more to harness. For professional investors, they can provide adept users with a truly competitive edge, helping lead to better client outcomes—but only if they are implemented appropriately!

There are many ways we use AI to enhance investment outcomes for clients. In this note, we focus on how to improve the stability of an equity income portfolio by gauging sentiment around company dividend policy.



SOPHIE CAREFORD, CFA

+ Head of International Product, Systematic Edge



EDDIE CHENG, CFA

+ Senior Portfolio Manager, Head of International Portfolio Management, Systematic Edge



VINCE FIORAMONTI, CFA

+ Senior Portfolio Manager, Systematic Edge

01: DATA

Did you know there were approximately 20 million news stories on the companies within the Russell 3000 Index in 2023? Company news can give clues on whether a company may increase, decrease or cut its dividend. But when managing a portfolio covering potentially hundreds or thousands of companies within a research universe, keeping track of and digesting news on each company can become a challenge.

02: USING AI

Company dividends provide income to shareholders and contain information that conveys their financial well-being and shareholder value. Correctly assessing the sustainability of a company's dividend can benefit investors by improving the likelihood of sustaining stable income at the portfolio level. This is where machine learning can help. Powered by NLP, we can track news for companies across large universes and systematically identify positive and negative sentiment related to dividend policy.

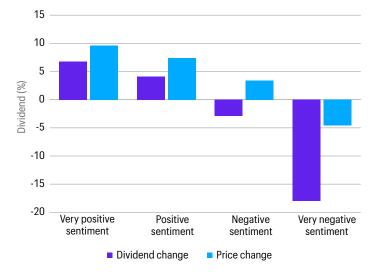
03: HOW WE DO IT

Our research shows that positive sentiment ahead of a company's dividend announcement has led to a higher probability of a positive change in both a company's dividend and price. The relationship is the reverse for negative sentiment, leading to a negative change in dividend and price, as the chart shows.

The tool processes over 30,000 news articles each day from multiple independent news sources, focusing only on articles related to dividend policy. Company sentiment is then scored from very positive to very negative, enabling portfolio managers to focus on potential opportunities or manage risks in their portfolios. The approach is transparent and affords our portfolio managers the ability to drill down into the specific news articles that drive the sentiment classification, saving time and allowing them to incorporate their own views.

For example, there have been several cases where the team has decided to hold a position in the portfolio given their very positive sentiment scores. In contrast, very negative sentiment scores help underscore negative views a portfolio manager may have on a company due to an unfavourable view on its sector.

NLP tools can turn an insurmountable task for a portfolio manager or analyst into a manageable process with easily digestible and practical output to help assess the sustainability of company dividends. DIVIDEND % HAS VARIED BASED ON INVESTORS' SENTIMENT BEFORE DIVIDEND ANNOUNCEMENT



Sources: Allspring, Ravenpack, and Bloomberg Finance L.P.

Taming AI? Keeping it under control? Managing the machine.

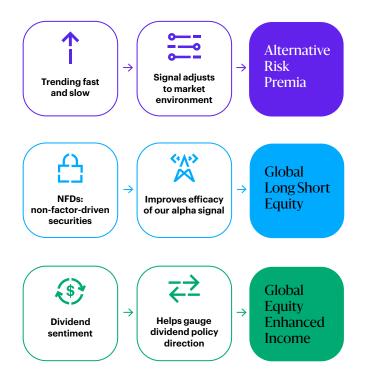
Whilst machine learning can offer valuable advantages, it also comes with some potential pitfalls that investors need to be aware of, including overfitting, data bias and lack of human judgement (see info box).

To mitigate these pitfalls, it's crucial for investors to identify managers that have experience in building and investing through systematic models.

Our Systematic Edge team has had a successful history in managing systematic strategies since the early 2000s. Over this time, we've researched and published numerous papers in the machine learning space. Machine learning tools and techniques are featured across many of our strategies, as seen below.

LATEST INNOVATIONS: MACHINE LEARNING

Cutting-edge research, for the benefit of our clients



Potential pitfalls of a machine learning approach

Overfitting: this occurs when the model is too finely tuned to historical data and performs poorly on new, unseen data.

Data bias: machine learning algorithms heavily rely on historical data for training. If the data used is biased, it can lead to skewed predictions.

Black box models: some sophisticated machine learning algorithms are considered "black box" models because their inner workings are not easily interpretable.

Changing market dynamics: models that perform well in one market environment might struggle to adapt to sudden changes or unforeseen events, potentially leading to suboptimal investment decisions.

False sense of security: the high accuracy rates during backtesting can create a false sense of security. Investors may become overconfident in the model's abilities, leading them to neglect other critical aspects of investment analysis.

Lack of human judgement: relying solely on machine learning models may exclude the valuable insights and expertise that human analysts bring to the table.

High costs and complexity: implementing machine learning models requires significant resources.

Is this the end of the human portfolio manager?

the entire picture.

into the portfolio. The tool acts as one part of the puzzle to build

We believe the integration of advanced machine learning techniques and alternative data in the investment industry empowers investors to make informed and strategic choices, ultimately leading to improved investment performance and better outcomes for investors.

Whilst getting the right data and AI tools is a good start, success in this area requires a careful and thoughtful systematic approach. This is where an experienced systematic investment team can help.

For further information

We're committed to thoughtful investing, purposeful planning and the desire to deliver outcomes that expand above and beyond financial gains. Visit our website at <u>www.allspringglobal.com</u>.

Contact details

FOR US INVESTORS ONLY

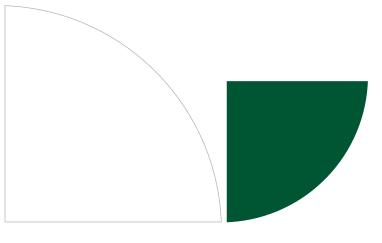
- For retail clients, contact your financial advisor.
- To reach our intermediary sales professionals, contact your dedicated regional director, or call us at **+1-866-701-2575**.
- To reach our institutional investment professionals, contact your existing client relations director, or email us at AllspringInstitutional@allspringglobal.com.
- To reach our retirement professionals, contact your dedicated defined contribution investment only specialist, or call us at **+1-800-368-1370**.

FOR EMEA AND APAC INVESTORS ONLY

 To reach our EMEA- and APAC-based investment professionals, contact us at AllspringInternational@allspringglobal.com.

FOR SUSTAINABLE INVESTING

 To discuss sustainable investing solutions, contact Henrietta Pacquement, head of Sustainability, and Jamie Newton, deputy head of Sustainability, at henrietta.pacquement@allspringglobal.com and jamie.newton@allspringglobal.com.





CFA® and Chartered Financial Analyst® are trademarks owned by CFA Institute.

This information is a marketing communication, unless stated otherwise, for professional, institutional or qualified clients/investors (as defined by the local regulation in the respective jurisdiction). Not for retail use. THIS MATERIAL DOES NOT CONSTITUTE AN OFFER OR SOLICITATION IN ANY JURISDICTION OR TO ANY PERSON WHERE IT WOULD BE UNAUTHORISED OR UNLAWFUL TO DO SO.

Past performance is not a guarantee or reliable indicator of future results. Any past performance, forecast, projection, simulation or target is indicative and not guaranteed. All investments contain risk. The value, price or income of investments or financial instruments can fall as well as rise and is not guaranteed. You may not get back the amount originally invested. Your capital may be at risk.

Allspring Global Investments[™] (Allspring) is the trade name for the asset management companies of Allspring Global Investments Holdings, LLC (Allspring Holdings), a holding company indirectly owned by certain private funds of GTCR LLC and Reverence Capital Partners, L.P. Unless otherwise stated, Allspring is the source of all data (which is current or as of the date stated); content is provided for informational purposes only with no representation regarding its adequacy, accuracy or completeness and should not be relied upon; views, opinions, assumptions or estimates are not necessarily that of Allspring Holdings, Allspring or their affiliates and are subject to change without notice; and this communication does not contain investment advice, an investment recommendation or investment research, as defined under local regulation of the respective jurisdiction.

Distribution in the United States: Allspring companies include, but are not limited to, Allspring Global Investments, LLC, and Allspring Funds Management, LLC. Certain products managed by Allspring entities are distributed by Allspring Funds Distributor, LLC (a limited-purpose broker-dealer and Member FINRA/SIPC). Associated with Allspring is Galliard Capital Management, LLC (an investment advisor that is not part of the Allspring trade name/GIPS company).

Distribution in the United Kingdom (UK), European Economic Area (EEA) and Switzerland: Allspring companies include, but are not limited to, Allspring Global Investments (UK) Ltd. (Allspring UK), an investment management company authorised and regulated by the UK Financial Conduct Authority (FCA), and Allspring Global Investments Luxembourg S.A. (Allspring Luxembourg), authorised and regulated by the Commission de Surveillance du Secteur Financier. Allspring Luxembourg has branches in Frankfurt, Paris and Milan and is allowed to provide services on a cross-border basis in the EEA. This material has been approved for distribution in the UK by Allspring UK for the purposes of Section 21 of the Financial Services and Markets Act 2000 (FSMA). Allspring UK does not provide services to retail clients, the FSMA rules for retail clients will not apply and the United Kingdom Financial Services Compensation Scheme is not available. Unless otherwise stated, information does not contain investment advice, an investment recommendation or investment research as defined under FCA regulations or the Markets in Financial Instruments Directive (Directive 2014/65/EU (MiFID II) and therefore does not comply with the requirements for the provision of such services. For professional investors only. Recipients who do not wish to be treated as professional should notify their Allspring contact immediately.

Distribution in the United Arab Emirates (excluding Dubai International Financial Centre and Abu Dhabi Global Market): Allspring companies include, but are not limited to, Allspring Global Investments (UK) Ltd. (Allspring UK), an investment management company authorised and regulated by the UK Financial Conduct Authority; Allspring Global Investments Luxembourg S.A. (Allspring Luxembourg), authorised and regulated by the Commission de Surveillance du Secteur Financier; and Allspring Global Investments, LLC. This material is intended for professional clients (defined by DFSA). This material and the information contained herein do not (intend to) constitute a public offer in the United Arab Emirates (UAE) and should not be construed as such. The material is offered to a limited number of exempt investors in the UAE who fall under one of the following categories of non-natural qualified investors: 1. an investor that is able to manage its investments on its own, namely the federal government, local government, government entities and authorities or companies wholly owned by any such entities, international entities and organisations; or a person licensed to carry out a commercial activity in the UAE, provided that investment is one of the objects of such person, or 2. an investor who is represented by an investment manager licensed by the SCA, the DFSA, the Financial Services Regulatory Authority or any other relevant licensing authorities or governmental agencies in the UAE (the authorities). The authorities assume no liability for any investment that the named addressee makes as a non-natural qualified investor.

Distribution in Australia: Allspring Global Investments (UK) Ltd. (Allspring UK) is exempt from the requirements to hold an Australian financial services licence under the Corporations Act 2001 in respect of the financial services it provides to wholesale clients in Australia. Allspring UK is regulated and supervised by the Financial Conduct Authority under the laws of the United Kingdom, which differ from Australian laws. Allspring Global Investments, LLC (Allspring Investments), is exempt from the requirements to hold an Australian financial services licence under the Corporations Act 2001 in respect of the financial services it provides to wholesale clients in Australia. Allspring Investments is regulated by the United States Securities and Exchange Commission under US laws, which differ from Australian laws.

Distribution in Brunei: Allspring does not have a banking license under the Banking Order 2006, or a capital market services license under the Securities Markets Order 2013 to provide investment advice to clients in, or to undertake investment business in, Brunei. By requesting financial services from Allspring, you agree, represent and warrant that you are engaging our services wholly outside Brunei and subject to the laws of the contract governing the terms of our engagement. This document does not constitute an offer or an advertisement within the meaning of the Securities Markets Order 2013 and shall not be distributed or circulated to any person in Brunei.

Distribution in New Zealand: this information does not constitute an offer of financial products for issue requiring disclosure to an investor under Part 3 of the Financial Markets Conduct Act 2013 (N.Z.) (the Financial Markets Conduct Act (N.Z.)) or an offer of any other financial services requiring disclosure under the Financial Markets Conduct Act (N.Z.). Allspring is not offering or selling any financial products or financial services to any persons in New Zealand other than from offshore and other than to a person who is an "investment business" within the meaning of clause 37 of Schedule 1 of the Financial Markets Conduct Act (N.Z.), or meets the investment activity criteria specified in clause 38 of Schedule 1 of the Financial Markets Conduct Act (N.Z.), or is "large" within the meaning of clause 39 of Schedule 1 of the Financial Markets Conduct Act (N.Z.), or is a government agency within the meaning of clause 40 of Schedule 1 of the Financial Markets Conduct Act (N.Z.).

Distribution in Singapore: this advertisement has not been reviewed by the Monetary Authority of Singapore. This material and the information contained herein are for general information only. Nothing in this material is to be construed as an offer, solicitation or recommendation to buy or sell or subscribe for any security, unit in a fund or any other financial product or instrument or to enter into any transaction or to participate in any particular trading or investment strategy. This material does not constitute a prospectus, information memorandum, offering document or any other document required to be approved by, registered with or lodged with the Monetary Authority of Singapore. This material and the information contained herein do not constitute investment advice nor take into account the specific investment objectives, financial situation or particular needs of any person. Please seek advice from your professional advisor(s) before making any financial or investment decisions. This material and the information contained herein are directed only at, and intended only for, institutional investors and accredited investors (both as defined under the Securities and Futures Act 2001 of Singapore) and other classes of investors for which Allspring Global Investments (Singapore) Pte. Ltd. (Allspring Singapore), a capital markets services licence holder for fund management regulated by the Monetary Authority of Singapore, is licensed to serve. This material and the information contained herein are not intended for, and should be disregarded by, any retail investor.

Distribution in Hong Kong: this document is distributed in Hong Kong by Allspring Global Investments (Hong Kong) Ltd., which is a Hong Kong–incorporated company licensed and regulated by the Securities and Futures Commission to carry on Types 1 and 4 regulated activities, as defined in the Securities and Futures Ordinance (Cap. 571 The Laws of Hong Kong; the SFO), subject to the following conditions: it shall not hold client assets and it shall provide services only to professional investors (the terms "hold", "client assets" and "professional investors" are as defined in the SFO and its subsidiary legislation). There may be information relating to funds that are not authorised for retail distribution and are available only to qualified professional investors. This document is not intended for, and should not be relied on by, any person other than professional investors (as defined in the SFO or the Securities and Futures (Professional Investor) Rules (Cap. 571D of The Laws of Hong Kong)). Neither the issue of this document nor the information contained in it has been approved or reviewed by any regulatory authority in Hong Kong.

Distribution in South Korea: this document is distributed in the Republic of Korea by Allspring Global Investments, LLC, which is registered with the Financial Services Commission pursuant to the Financial Investment Services and Capital Markets Act (the Act) to conduct investment advisory and discretionary investment business with qualified professional investors (as defined in the Act). This document is not intended for, and should not be relied on by, any person other than qualified professional investors.

Distribution in Japan: this information is a marketing communication, unless stated otherwise, for "qualified institutional investors", as defined in Article 10 of the Cabinet Office Ordinance on Definitions under Article 2 of the Financial Instruments and Exchange Act of Japan. Not for retail use. This material and the information contained herein do not constitute and are not intended to constitute investment advice or an offer of securities and accordingly should not be construed as such. Any products or services referenced in this material may not be licensed or registered in all jurisdictions, and, unless otherwise indicated, no regulator or government authority has reviewed this material or the merits of the products and services referenced herein. This material and the information contained herein have been made available in accordance with the restrictions and/or limitations implemented by any applicable laws and regulations. This material is directed at and intended for "qualified institutional investors", as defined in Article 10 of the Cabinet Office Ordinance on Definitions under Article 2 of the Financial Instruments and Exchange Act of Japan. This material is provided on a confidential basis for informational purposes only and may not be reproduced in any form. Allspring does not provide tax, legal or accounting advice, and this material does not take an investors' personal investment objectives or financial situation into account. Before acting on any information in this material, prospective investors should inform themselves of and observe all applicable laws, rules and regulations of any relevant jurisdictions and obtain independent advice if required. This material is for the use of the named addressee only and should not be given, forwarded or shown to any other person (other than employees, agents or consultants in connection with the addressee's consideration thereof).



Distribution in China: this material may not be provided, sold, distributed or delivered, or provided or sold or distributed or delivered to any person for forwarding or resale or redelivery, in any such case directly or indirectly, in the People's Republic of China (the PRC, excluding Hong Kong, Macau and Taiwan) in contravention of any applicable laws. This material does not constitute an offer to sell or the solicitation of an offer to buy anything referred to in the material, expressly or implied, in the PRC (excluding Hong Kong, Macau and Taiwan) to any person to whom it is unlawful to make the offer or solicitation in the PRC.

Distribution in Taiwan: any investment management and advisory services will be provided by Allspring, which does not hold the required licences under the Taiwan law. The provision of any investment management and advisory services has not been and will not be approved by the Financial Supervisory Commission of Taiwan. Any transaction will be consummated outside of Taiwan. The clients within the territory of Taiwan may be required to comply with certain qualification requirements and restrictions as set forth in the relevant laws and regulations of the jurisdiction where Allspring is registered.

Distribution in Indonesia: investment management and advisory services will be provided to Indonesian clients from an Allspring office located outside the territory of Indonesia. No services are provided in the territory of Indonesia. Allspring is not licensed under Indonesian laws or supervised by the Otoritas Jasa Keuangan.

Distribution in Thailand: this material, when distributed in Thailand, is intended only for institutional investors, as defined in the Notification of the Office of the Securities and Exchange Commission No. KorNor. 43/2549 Re: Investment management not considered as private fund management dated 27 December 2006 (as may be amended). It is solely for the use of such investors and shall not be distributed, forwarded, passed on or disseminated to any other person.

Distribution in Canada: Allspring Global Investments, LLC (Allspring Investments), is not registered as an investment advisor in any of the Canadian provinces, is only authorised to provide investment advisory services in Canada pursuant to an exemption available to foreign investment advisors under Canada's National Instrument 31- 103 (NI 31-103) and can provide such services only to permitted clients as defined under NI 31-103. Allspring Investments is registered as an investment advisor with the United States Securities and Exchange Commission. Its head office is located at 1415 Vantage Park Drive, 3rd Floor, Charlotte, NC 28203 and, thus, substantially all of its assets are situated outside of Canada. As a result, there may be difficulty enforcing legal rights against Allspring because of the above, and investors are directed to Blakes Vancouver Services, Inc., Allspring Investments' agent for service of process, in the event of any disputes at the following address, phone number and email address: Blakes Vancouver Services, Inc., 595 Burrard Street, Suite 2600, Three Bentall Centre, Vancouver, BC V7X 1L3; tel: <u>+604-631-3300</u>; e-mail <u>lisa.marchese@blakes.com</u>.

Distribution in the Bahamas: The information provided herein is intended solely for the designated recipient thereof. It is not an offer to the public. The information contained herein is for general informational purposes and is not deemed an offer to the public. Advice of local counsel in connection with information contained herein is recommended.

Distribution in Brazil: The information provided herein is intended solely for the designated recipient thereof. It is not an offer to the public. The information contained herein is for general informational purposes and is not deemed an offer to the public. Advice of local counsel in connection with information contained herein is recommended.

Distribution in the Cayman Islands: Allspring is not regulated in the Cayman Islands and is not licensed or otherwise authorized to carry on business, including securities investment business, in or from the Cayman Islands.

Distribution in Chile: Allspring may not offer or provide any of the products or services in Chile. Allspring is not regulated by the Chilean authorities and participation in any product or service is an offshore investment activity that is not subject to any Chilean supervision and is not guaranteed by any regulatory or governmental agency in Chile.

Distribution in Mexico: The information provided herein is intended solely for the designated recipient thereof. It is not an offer to the public. The information contained herein is for general informational purposes and is not deemed an offer to the public. Advice of local counsel in connection with information contained herein is recommended.

Distribution in Peru: Allspring and the services offered are subject to the laws and jurisdiction of the United States and are not regulated or supervised by any Peruvian entity or government authority.